

network enterprise europe

Le opportunità per le piccole e medie imprese in
Horizon 2020. I progetti collaborativi e lo
strumento PMI.



Horizon 2020 Overview



Horizon 2020

- ✓ È il più grande programma per la ricerca e l'innovazione mai promosso dall'UE
 - ambizione di favorire la generazione di idee, crescita e posti di lavoro e di sostenere l'innovazione trasferendo grandi idee dai laboratori al mercato
- ✓ Con un budget di circa 80 miliardi di euro (70,2 a prezzi costanti) integra gli strumenti preesistenti per RST
 - 7PQ 2007-2013 (53 mld€)
 - CIP 2007-2013 (3.6 mld€)
 - Istituto Europeo di Innovazione e Tecnologia (0.3mld€)



Horizon 2020

- ✓ Una parte fondamentale della strategia segnata da Europa 2020 e Innovation Union
- ✓ Contribuisce alla realizzazione dello Spazio Europeo della Ricerca (ERA) attraverso azioni per:
 - Rispondere alla crisi economica per investire in futuri posti di lavoro e crescita
 - Affrontare le preoccupazioni dei cittadini circa i loro mezzi di sussistenza, il benessere, la sicurezza e l'ambiente
 - Rafforzare la posizione globale dell'UE in materia di ricerca e innovazione tecnologica



Principali novità

- ✓ Più orientato all'innovazione (dalla ricerca mercato, in tutte le forme)
- ✓ Focus su sfide sociali dell'UE (salute, energia pulita, trasporti, ...)
- ✓ Accesso semplificato e uniforme per imprese, università, istituti in tutti i paesi dell'UE e oltre
- ✓ Unico insieme di regole e meno burocrazia (un modello di rimborso delle spese facile da usare, meno documentazione per preparare proposte, meno controlli e verifiche, con l'obiettivo generale di ridurre di 100 giorni il tempo medio necessario per l'ottenimento di una sovvenzione)



Horizon 2020 *at a glance*

Excellent Science

European Research Council

- Frontier research by the best individual teams

Future and Emerging Technologies

- Collaborative research to open new fields of innovation

Marie Skłodowska Curie actions

- Opportunities for training and career development

Research infrastructures

(including e-infrastructure)

- Ensuring access to world-class facilities

Industrial Technologies

Leadership in enabling and industrial technologies

- ICT
- Nanotechnologies, materials, biotechnology, manufacturing
- Space

Access to risk finance

- Leveraging private venture capital for research and innovation

Innovation in SMEs

- Fostering all forms of innovation in all types of SMEs

Societal Challenges

- Health, demographic change
- Food security, sustainable agriculture, marine and maritime research & the bioeconomy
- Secure, clean and efficient energy
- Smart, green and integrated transport
- Climate action, resource efficiency and raw materials
- Inclusive, innovative and reflective societies
- Security society

European Institute of Innovation and Technology (EIT)

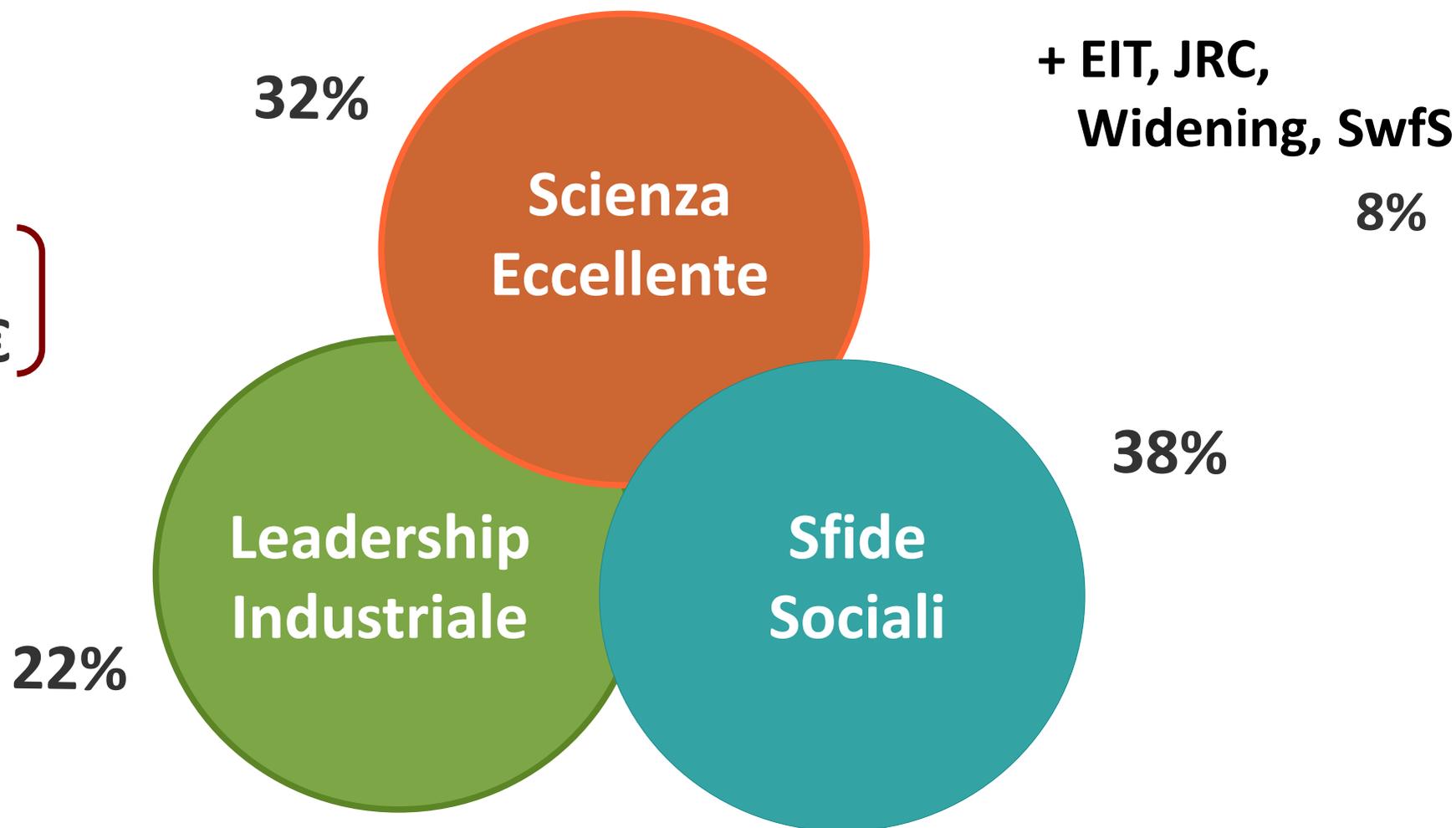
Spreading Excellence and Widening Participation

Science with and for society

Joint Research Center (JRC)

I tre "pilastri" di Horizon 2020

Budget
70,2 mld€



Supporto alla ricerca e innovazione



Scienza Eccellente

- ✓ Elevare il livello di eccellenza della base scientifica europea e garantire una produzione costante di ricerca di livello mondiale per assicurare la competitività dell'Europa a lungo termine
- ✓ Sostenere le idee migliori, sviluppare talenti in Europa, dare ai ricercatori accesso ad infrastrutture di ricerca prioritarie e fare dell'Europa un luogo attraente per i migliori ricercatori del mondo



Scienza Eccellente

✓ European Research Council (ERC) – 11,9 mld€

- sostenere gli individui più talentuosi e creativi e le loro equipe nello svolgere ricerche di frontiera di altissima qualità, facendo leva sul Consiglio Europeo della Ricerca

✓ Future and Emerging Technologies (FET) – 2.5 mld€

- finanziare la ricerca collaborativa per aprire nuovi promettenti campi di ricerca e di innovazione mediante il sostegno alle tecnologie emergenti e future

✓ Azioni Marie Skłodowska-Curie – 5.6 mld€

- offrire ai ricercatori eccellenti opportunità di formazione e di carriera

✓ Infrastrutture di ricerca – 2,3 mld€

- garantire IR (comprese e-infrastructure) di livello mondiale accessibili a tutti i ricercatori in Europa e in altri paesi



Leadership Industriale

- ✓ Fare dell'Europa un luogo più attraente per investire nella ricerca e nell'innovazione
- ✓ Attivare grandi investimenti in tecnologie industriali essenziali
- ✓ Incentivare il potenziale di crescita delle aziende europee fornendo loro livelli adeguati di finanziamento e aiutare le PMI innovative a trasformarsi in imprese leader a livello mondiale.



Leadership Industriale

- ✓ Leadership in enabling and industrial technologies (LEIT) – 12,4 mld€
 - consolidare la leadership nelle LEIT, con un sostegno ad hoc a *TIC, nanotecnologie, materiali avanzati, biotecnologie, sistemi avanzati di fabbricazione e trattamento, ricerca spaziale*
 - sostenere azioni trasversali per ottenere vantaggi cumulati da combinazione di varie tecnologie abilitanti essenziali (KET)
- ✓ Access to risk finance – 2,6 mld€
 - facilitare l'accesso ai finanziamenti per nuove idee ad alto rischio attraverso prestiti, garanzie e capitale di rischio
- ✓ Innovation in SMEs – 0,6 mld€
 - fornire in tutta l'Unione un sostegno all'innovazione nelle PMI anche attraverso uno specifico SMEs Instrument



Sfide della società

- ✓ Rispecchia priorità strategiche di Europa 2020 e affronta grandi preoccupazioni dei cittadini
- ✓ Riunisce risorse e conoscenze da molteplici settori, tecnologie e discipline, fra cui scienze sociali e umane
- ✓ Attività dalla ricerca alla commercializzazione, incentrandosi su quelle connesse all'innovazione quali progetti pilota, dimostrazione, banchi prova e sostegno agli appalti pubblici e all'adozione commerciale.

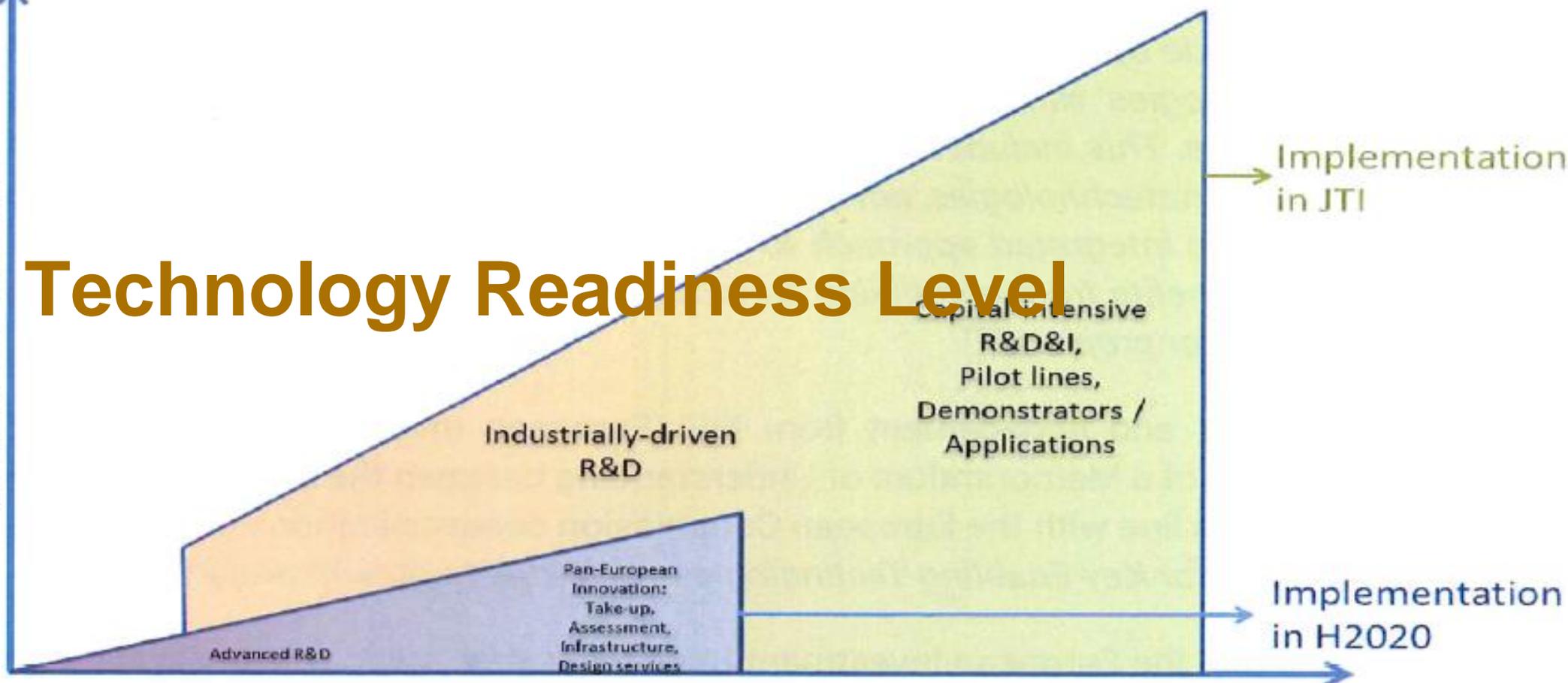


Sfide della Società

- ✓ Sanità, cambiamenti demografici e benessere [6.8mld€]
- ✓ Sicurezza alimentare, agricoltura sostenibile, ricerca marina e marittima e bioeconomia [3.5mld€]
- ✓ Energia da fonti sicure, pulita ed efficiente [5.4mld€]
- ✓ Trasporti intelligenti, ecologici e integrati [5.8mld€]
- ✓ Azione per il clima, efficienza sotto il profilo delle risorse e materie prime [2.8mld€]
- ✓ Europa in cambiamento: società inclusive, innovative [1.2mld€]
- ✓ Società sicure – libertà e sicurezza di EU e suoi cittadini [1.5mld€]

Intensity of investment

Technology Readiness Level



TRL

1	2	3	4	5	6	7	8	9
Basic Principles Observed	Technology Concept Formulated	Experimental Proof of Concept	Technology Validation in lab	Tech valid. in relevant environment	Demonstration in relevant environment	Demonstration in operational environment	System complete and qualified	Successful mission operations



Regole di funzionamento



Tipologie di strumenti

- ✓ Gli strumenti (schemi di finanziamento) variano in base alle attività ammissibili, la percentuale di co-finanziamento, criteri specifici di valutazione
 - **Research and Innovation Action.** Attività dirette a consolidare nuove conoscenze o esplorare la fattibilità di una nuova tecnologia, prodotto, processo, servizio o soluzione. Possono includere ricerca di base e applicata, sviluppo e integrazione tecnologica, test e validazione su un prototipo su piccola scala in un laboratorio o in un ambiente controllato. Finanziamento: **100%**
 - **Innovation Action.** Attività dirette alla realizzazione di piani, progetti o disegni per prodotti/processi/servizi nuovi, migliorati o modificati. Possono includere prototipazione, sperimentazione, dimostrazione, validazione del prodotto su larga scala e replicazione sul mercato. Finanziamento: 70 % (eccetto persone giuridiche senza scopo di lucro, ai quali si applica un tasso del 100 %)
 - **Coordination & support actions.** Misure di accompagnamento quali divulgazione, sensibilizzazione e comunicazione, networking, coordinamento o servizi di supporto, benchmark su politiche, studi. Finanziamento: 100%
 - **Other Actions:** pre-commercial procurement, public procurement of innovative solutions, prizes....



Soggetti beneficiari

✓ Partecipanti

- Soggetti giuridici (impresa, università, centro di ricerca o qualsiasi altro soggetto giuridico) stabiliti in Stato membro o Paese Terzo

✓ Finanziamento

- Soggetti giuridici di uno SM o Paese Associato (*)

(*) Albania, Bosnia-Erzegovina, Croazia, Islanda, Israele, Montenegro, Norvegia,.....



Condizioni minime di partecipazione

- ✓ 3 soggetti giuridici indipendenti stabiliti in Stati Membri (SM) o Associati (SA)
- ✓ 1 solo partecipante
 - ERC, SME Instrument, Azioni Co-fund, CSA, Azioni Marie Curie
- ✓ Condizioni aggiuntive
 - Possono essere previste nel Work Programme (n. di partecipanti, tipologie di partecipanti, ecc.)



Valutazione

- ✓ Criteri di valutazione
 - Eccellenza
 - Impatto (maggiore rilevanza nelle azioni di innovazione)
 - Qualità ed efficienza nella implementazione
- ✓ Dettagli, ponderazioni e soglie stabilite nel WP
- ✓ Valutazione effettuata da esperti indipendenti
- ✓ Possibili procedure di valutazione in 2 fasi

Valutazione

- ✓ Operational capacity
 - competenze e qualificazioni professionali richieste per realizzare l'azione o il programma di lavoro proposto (può essere valutata sulla base di qualifiche specifiche, esperienza professionale e referenze nel settore in questione)
- ✓ Capacità finanziaria
 - Solo i coordinatori delle azioni con contributo UE di 500.000EUR pari o superiore verranno controllati, salvo casi specifici.
 - Nessuna verifica per gli enti pubblici, soggetti garantiti da MS o AC e istituti di istruzione superiore

Modalità di finanziamento

- ✓ Unico metodo per il calcolo dei costi indiretti:
 - Aliquota forfettaria del 25% dei costi diretti totali, esclusi i costi di subappalto, di terzi e di sostegno finanziario a terzi
- ✓ Finanziamento dell'azione non deve superare i costi totali ammissibili, deducendo le entrate

Voci di costo ammissibili

✓ Principali categorie di costo:

- costi per il personale
- costi di subappalto
- altri costi diretti
- spese di viaggio e di soggiorno
- costi di ammortamento delle attrezzature
- costi di altri beni e servizi (tra cui IVA indetraibile)

Struttura e contenuto di un Work Programme (WP)



Work Programme

- ✓ Base legale per obiettivi, scopi e beneficiari di una linea d'azione per le annualità indicate
 - Può definire condizioni aggiuntive rispetto a quelle generali di H2020
 - Tra gli altri, dettaglia i tre criteri di valutazione:
 - Eccellenza, Impatto, Qualità e efficienza implementazione
- ✓ Biennale (2014-2015)
- ✓ Inviti a presentare proposte (Call) si basano su WP



Struttura di un Work Programme

Work Programme (2014-2015)

Calls

Topics

Specific
Challenge

Scope

Expected
Impact

TRL (*)

Type of
Action

Conditions for the call

(*) TRL solo per KET

Dates
(publications,
open, deadlines)

Budget

Eligibility criteria,
scoring &
threshold

Evaluation
procedure

Timetable for
evaluation

Consortia
agreements

Other Actions

Budget

Le PMI in Horizon 2020



Sostegno alle PMI

- ✓ Stimolare la **crescita** aumentando il **livello di innovazione** nelle PMI, coprendo le **diverse necessità** di innovazione **lungo l'intero ciclo dell'innovazione**, per tutti i tipi di innovazione
 - Tutti i tipi di innovazione
 - Vicinanza al mercato
 - Maggiore impatto

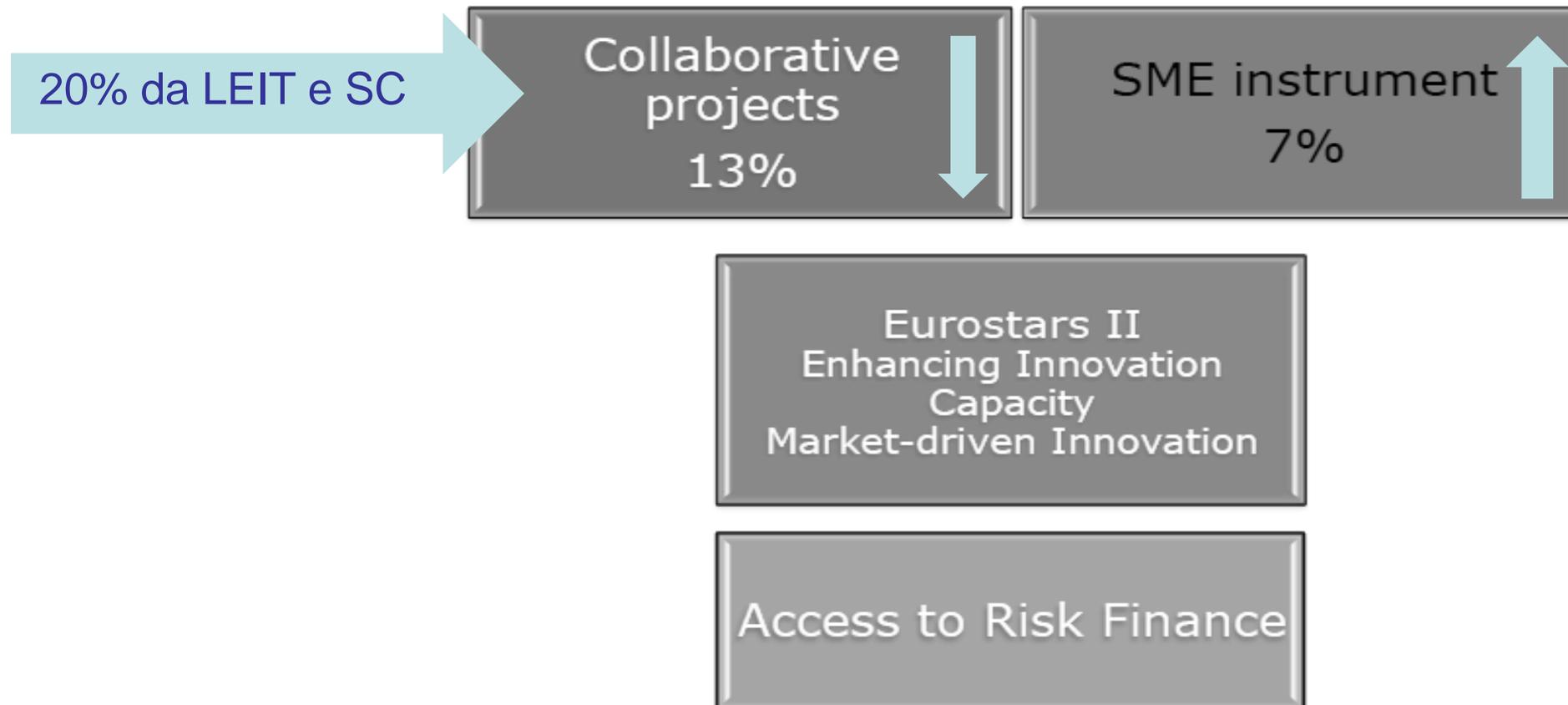


PMI con potenziale di crescita e internazionalizzazione

Posizionamento strategico



Horizon 2020 e le PMI



Horizon 2020 e le PMI

- ✓ Fondi per le PMI in Horizon 2020
 - 20 % del budget di LEIT + SC (di cui il 5/7% per lo strumento PMI)
 - Innovazione nelle PMI (Eurostars e misure per potenziare la capacità di innovazione)
 - Accesso ai finanziamenti di rischio (strumenti di condivisione del rischio, prestiti/garanzie, + capitale di rischio)



Lo strumento PMI



SME Instrument_Caratteristiche

- ✓ Adatto alle PMI innovative in grado di confrontarsi in una dimensione internazionale
 - Orientamento al mercato dello strumento
 - Le proposte devono avere valore aggiunto, competizione elevata
- ✓ Prevede 3 fasi, possibilità di accedere direttamente alla fase 2:
 - Fase 1: studio di fattibilità
 - Fase 2: prototipizzazione e dimostrazione
 - Fase 3: networking
- ✓ Servizi di coaching aggiuntivi (1-3 gg per fase 1, 2-12 gg per fase 2)



Approccio senza soluzioni di continuità – 3 fasi



IDEA

COACHING

MERCATO



Phase 3+coaching → 2% budget

Fase 1: concetto e valutazione della fattibilità

Input:

Idea/Concept in
"Business Plan I"
(~ 10 pages)
10% budget

Main Activities:

Feasibility of concept
Risk assessment
IP regime
Partner search
Design study
Pilot application

10% success

Output: elaborated
"Business plan II"

Lump sum: around
50.000 €

~ 6 months

Fase 2: R&D, dimostrazione, market replication

Input:

"Business plan II" +
"Description of activities
under Phase2" (~ 30 pp.)
88% budget

Main Activities:

Development Prototyping
Testing
Piloting
Miniaturisation
Scaling-up
Market replication

30-50% success

Output: investor-ready
"Business plan III"

EU contribution:
0,5 to 2,5 M€ EU funding

~ 12 to 24 months

Fase 3: Commercializzazione

Input:

"Business plan III"

Opportunities:

Instrument promoted as
'Quality label' if
successful Phase 1 & 2

Easier access to private
finance

Support via networking,
training, coaching,
information, addressing i.a.
IP management, knowledge
sharing, dissemination

SME window in the EU
financial facilities (debt
facility and equity facility)

Possibile link a
procurement
No direct funding

SME Instrument

- ✓ Beneficiari
 - **singola** impresa o partenariati di **sole imprese**
- ✓ Fase 1 – Studio di fattibilità
 - Dimensione: ~6 mesi, ~50K€, Contributo: lump sum
- ✓ Fase 2 – Progetto di innovazione
 - Sviluppo Business Plan per VC e sistema finanziario
 - Dimensione: ~12-24 mesi, ~0,5-2,5 M€, Contributo: 70%
- ✓ Fase 3 – Commercializzazione
 - Sostenuta indirettamente attraverso coaching e accesso semplificato a titoli di debito e strumenti finanziari



STRUMENTO PMI - REGOLE DI PARTECIPAZIONE

- ✓ Il Regolamento (EU) N. 1290/2013, articolo 53, stabilisce che **solo le PMI possono partecipare** alle call pubblicate nell'ambito dello strumento PMI.
- ✓ Le PMI possono cooperare con altre imprese e con organizzazioni di ricerca o università. Pertanto la condizione minima è la partecipazione di un soggetto giuridico, PMI, stabilito in uno Stato membro o in un paese associato.
- ✓ Lo strumento è destinato alle PMI con potenziale innovativo ed è attuato principalmente con un approccio dal basso verso l'alto.



REGOLE DI PARTECIPAZIONE – Requisiti PMI

	N. Occupati	Fatturato Annuo	Totale Bilancio
Microimprese	< di 10 occupati	≤ 2 milioni di €	≤ 2 milioni di €
Piccole Imprese	< di 50 occupati	≤ 10 milioni di €	≤ 10 milioni di €
Medie Imprese	< di 250 occupati	≤ 50 milioni di €	≤ 43 milioni di €

Impresa autonoma

- L'impresa detiene meno del 25 % del capitale o dei diritti di voto di un'altra impresa e/o un'altra impresa detiene meno del 25 % del capitale o dei diritti di voto nell'azienda.

Impresa associata

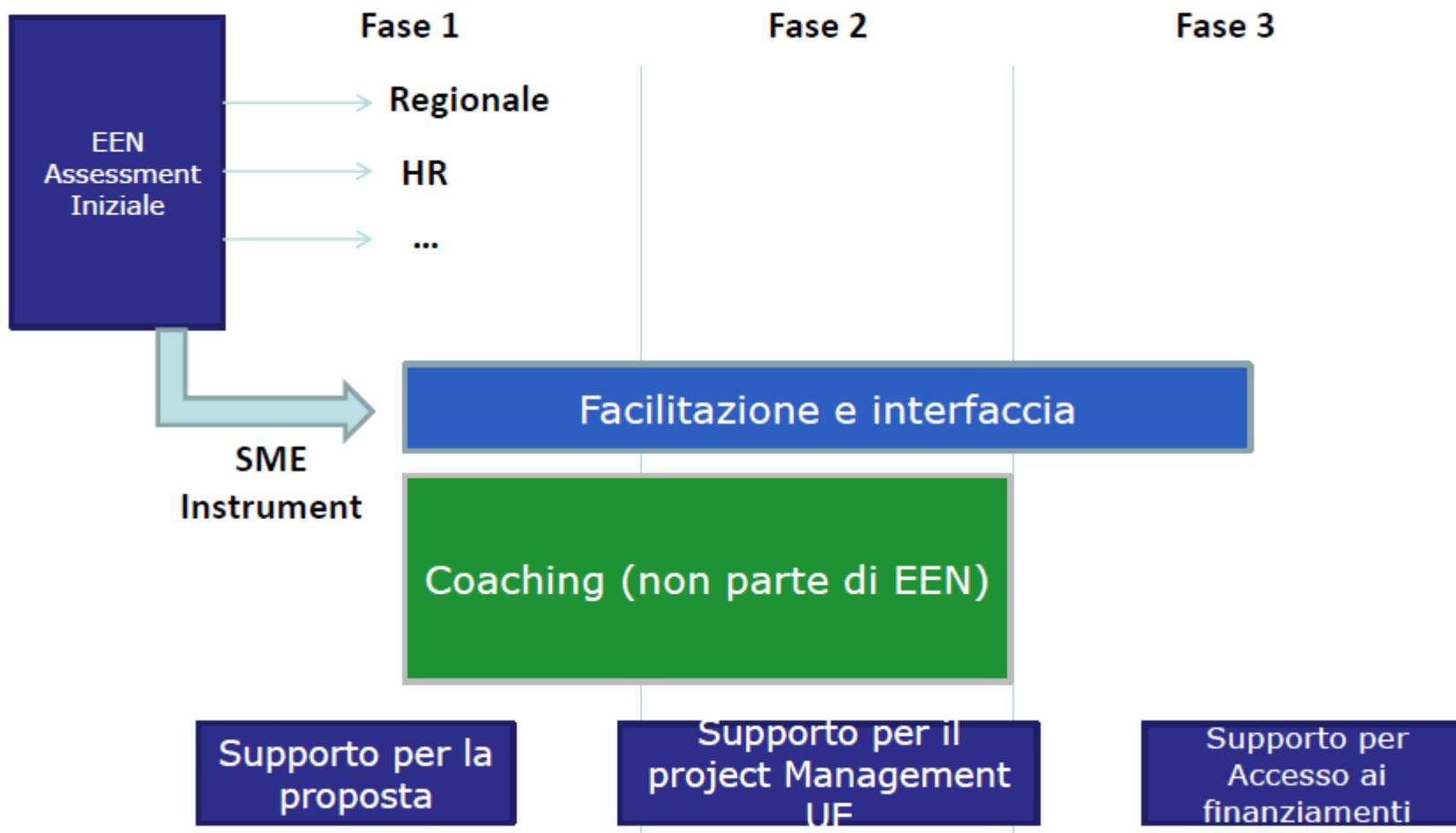
- L'impresa detiene almeno il 25 % ma non più del 50 % del capitale o dei diritti di voto di un'altra impresa e/o un'altra impresa detiene almeno il 25 % ma non più del 50 % del capitale o dei diritti di voto dell'azienda.

PRESENTAZIONE DELLE PROPOSTE

- ✓ Le call dello SME Instrument sono organizzate in 4 date di cut-off per anno. Le proposte sono valutate in lotti dopo ogni scadenza intermedia.
- ✓ È possibile presentare una sola proposta per SME Instrument. È invece possibile sottomettere, contemporaneamente allo SME Instrument, una proposta su un altro topic H2020.
- ✓ In caso di non ammissione di una proposta, è possibile ripresentare il progetto entro la successiva data di cut-off.



Ruolo di Enterprise Europe Network



TEMPISTICA

Presentazione delle proposte

- ✓ Fase 1: 17/06/2015, 17/09/2015, 16/12/2015
- ✓ Fase 2: 17/06/2015, 17/09/2015, 16/12/2015

Valutazione e firma della convenzione

- ✓ Esito della valutazione: due mesi dopo la corrispondente data di cut-off per la fase 1 e quattro per la fase 2.
- ✓ Firma delle convenzioni: un mese dalla data di avviso per la fase 1 e due mesi per la fase 2.



LA PROPOSTA SME INSTRUMENT

La proposta si compone di due parti principali:

- ✓ form amministrativo (file pdf compilabile): contiene informazioni di carattere anagrafico e amministrativo
- ✓ allegato tecnico (formato pdf): contiene la descrizione dettagliata del progetto. È suddiviso nelle sezioni 1-3 (eccellenza, impatto, qualità ed efficienza dell'attuazione) e nelle sezioni 4-5 (descrizione del consorzio e ethic issues).



Procedure



H2020. COME PRESENTARE LE PROPOSTE

Esclusivamente mediante procedura telematica sul Portale del Partecipante di Horizon2020. Al sistema di sottomissione elettronica si accede dalla sezione Submission Service all'interno del Topic selezionato.

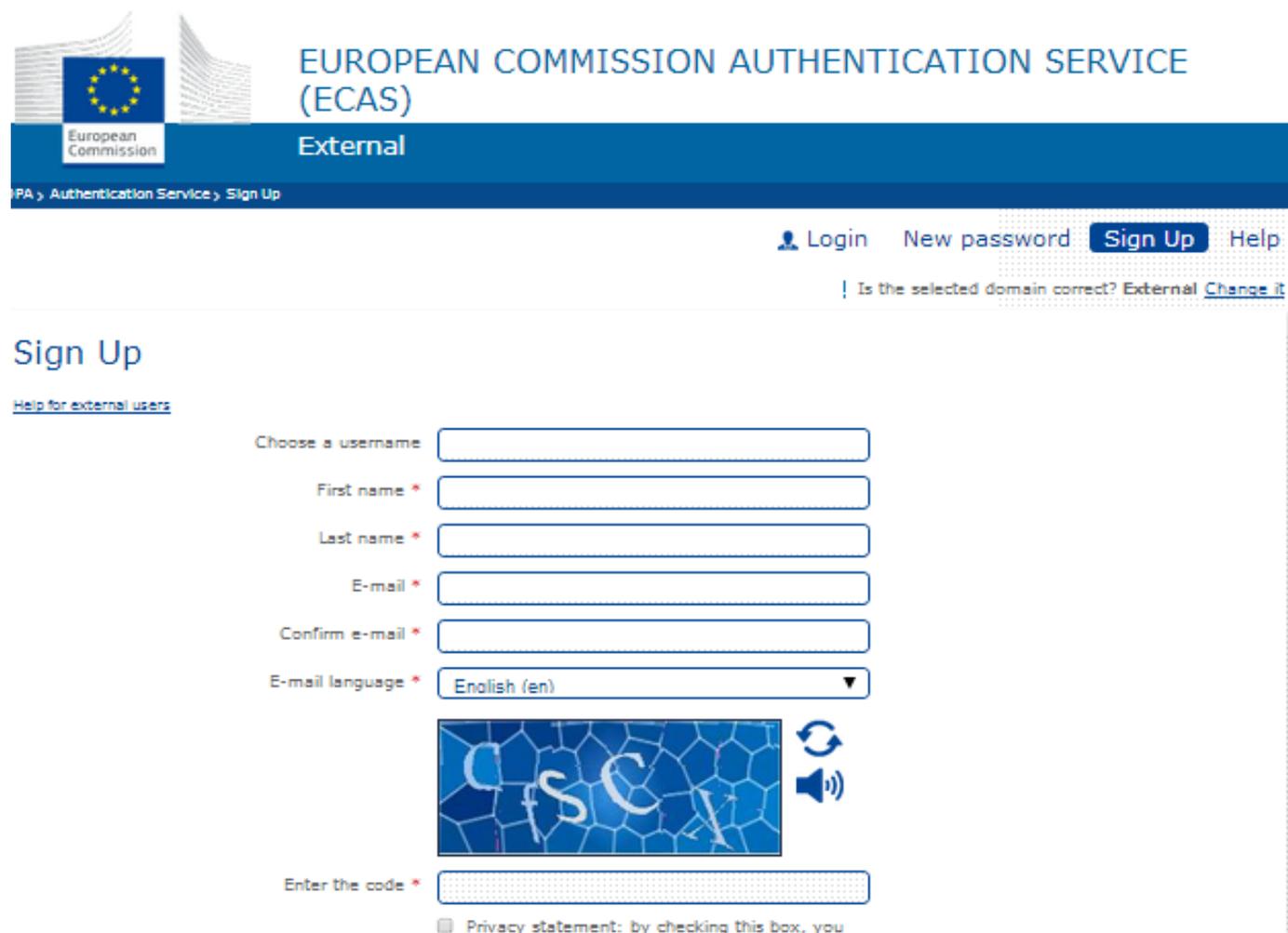


Per sottomettere una proposta di progetto è necessario essere registrati al portale dei partecipanti.



1_ACCOUNT ECAS

- ✓ Preliminarmente bisogna ottenere uno user account ECAS - European Commission Authentication Service, che permette di accedere ai portali della Commissione e creare una propria area riservata.
- ✓ <https://webgate.ec.europa.eu/cas/eim/external/register.cgi>



The screenshot shows the 'Sign Up' page for the European Commission Authentication Service (ECAS) External. The page features the European Commission logo and the text 'EUROPEAN COMMISSION AUTHENTICATION SERVICE (ECAS) External'. Below the header, there are links for 'Login', 'New password', 'Sign Up', and 'Help'. A note indicates that the selected domain is 'External' and provides a link to 'Change it'. The main content area is titled 'Sign Up' and includes a link for 'Help for external users'. The registration form consists of several fields: 'Choose a username', 'First name', 'Last name', 'E-mail', 'Confirm e-mail', and 'E-mail language' (set to English (en)). There is also a CAPTCHA image with the letters 'C f S C Y' and a 'Enter the code' field. A checkbox for 'Privacy statement' is located at the bottom of the form.

2_OTTENERE IL PIC

- ✓ Participant Identification Code (PIC) fornendo informazioni sullo stato legale e finanziario attraverso lo Unique Registration Facility (URF).
 - un codice univoco a nove cifre che serve ad identificare l'organizzazione
 - deve essere inserito nella proposta ed in ogni corrispondenza con la Commissione
 - IL PIC che si riceve al momento della registrazione è un codice provvisorio (utilizzabile per presentare le proposte).
- ✓ Sarà poi necessario designare un rappresentante (LEAR) ed effettuare il self-check sulla vitalità finanziaria (financial viability) della propria organizzazione.



OTTENERE IL PIC

(A-Z) [Sitemap](#) [About this site](#) [Contact](#) [Legal Notice](#) [Search](#) [English](#) ▼



RESEARCH & INNOVATION Participant Portal

European Commission > Research & Innovation > Participant Portal > Home

HOME FUNDING OPPORTUNITIES HOW TO PARTICIPATE EXPERTS SUPPORT ▼ Search PP 🔍 [LOGOUT](#) [REGISTER](#)

Horizon 2020 Funding

Starting from 1/1/2014

On this site you can find and secure funding for research & innovation projects under the following EU programmes:

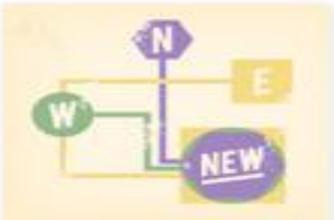
- 2014-2020 Horizon 2020 - research and innovation framework programme
- 2007-2013 7th research framework programme (FP7) and Competitiveness & Innovation Programme (CIP)

Non-registered users

- search for funding
- read the H2020 Online Manual & download the legal documents
- check if an organisation is already registered
- contact our support services or check our FAQs

Registered users

- submit your proposal
- sign the grant
- manage your project throughout its lifecycle



WHAT'S NEW?



FUNDING OPPORTUNITIES



HOW TO PARTICIPATE



WORK AS AN EXPERT



MY PERSONAL AREA



INFORMATION AND SUPPORT

OTTENERE IL PIC

- My Organisation(s)**
- My Proposal(s)
- My Project(s)
- My Notification(s)
- My Expert Area

- H2020 online manual
- Reference Documents
- Beneficiary Register**
- Financial Viability Self-Check
- SME Participation

Beneficiary Register

H2020 ONLINE MANUAL

The Commission has an **online register of the beneficiaries** participating in the EU research and innovation or education, audiovisual and cultural programmes. This allows consistent handling of the beneficiaries' official data and avoids multiple requests for the same information.

If you want to participate in a project proposal, your organisation needs to be registered and have a **9-digit Participant Identification Code (PIC)** that is the unique identifier of your organisation and will be used as a reference by the Commission in any interactions.

Is your organisation already registered? Search PIC

As you have to register your organisation only once, please see first if it has already been registered.

SEARCH

If you did not find your organisation in the register, you can start its registration below.

Register your organisation

Please note that you need to have a valid ECAS account to start registering your organisation or update its data. Login in the Portal or [create your account](#), if you are a new user.

Please keep the legal data of your organisation at hand. You may check the information that will be necessary for the registration in the [user manual](#). To start registration, click on the button below.

REGISTER ORGANISATION

You can quit the registration process at any time; the data entered can be saved as a draft and you may **continue your registration** at a later time. Save the already entered data by clicking on the **Save draft** button at the bottom of the registration tool before you quit it.

After providing all the necessary details, click on the **Confirm** button to submit your registration. You will receive a **PIC number** that should be used in any interactions with the Commission in the future.

If you did not finalise the registration, you can **continue** it later on [My Organisations](#) of the My Area section.

Registration Wizard: WELCOME (Preliminary Check)

WELCOME

ORGANISATION

ADDRESS

CONTACT

PROGRAMME

SUBMIT

DONE

Registration overview

The Registration Wizard will guide you through the process of registration. At the end, it will assign and display the Participant Identification Code (PIC) of your organisation. Please keep the basic legal information (Registration extract, VAT data) of the organisation at hand so you can fill in the forms quickly and correctly. The registration process normally takes about 5-10 minutes to complete.

The current Welcome page will prompt you for some preliminary information about your organisation required to check if this organisation has already been registered, as well as to identify any existing PIC numbers of similar organisations that could potentially match your request.

Please enter the data of the organisation that you are registering. If you register on behalf of another entity, please fill in the data accordingly.

Note: To access a previous registration of yours, close this window and select the relevant PIC number from "My Organisations" > "Organisation" tab in the Participant Portal.

Welcome

What is the Legal Name of your organisation?

What is the Country of registration?

Does your organisation have a Value Added Tax (VAT) number?

Yes No

Does it have a Business Registration Number?

Yes No

Does it have a website?

Yes No

Close

Next >

WELCOME

ORGANISATION

ADDRESS

CONTACT

PROGRAMME

SUBMIT

DONE

Organisation data

Please enter the required data for the organisation you are registering.

If you are registering on behalf of another organisation, click 'Yes' on the respective prompt at the top of the page. In this case, the Participant Identification Code (PIC) that is assigned at the end of the registration process will be associated with that other organisation, so please provide contact data that is relevant to that entity, including a Contact Person who will be requested to provide supporting documents during the process of validation of the data.

Enter information about your organisation

Are you registering on behalf of another organisation?

No Yes

Is the organisation a Legal Person?

Yes No, I'm a natural person.

Is it a non-profit organisation?

Yes No

Is it a public body?

Yes No

Is it a NGO?

Yes No

Business Name

Sciant Associates Ltd.

Business Registration Number *

0123456

Registration Date *

01-08-2012

Registration Authority *

ADTR-BG

Establishment/Registration Country *

Bulgaria

Region/County

София (столица) (Sofia (stolitsa)

Legal Name *

Sciant Associates Ltd.

Official Language *

English

Close

Save Draft

Delete Draft

Next >

WELCOME

ORGANISATION

ADDRESS

CONTACT

PROGRAMME

SUBMIT

DONE

Legal address data

Enter the registered, official legal address of the organisation. If you are registering on behalf of another organisation, please provide the relevant Legal Address information for the other entity.

Enter Legal Address information

Address

Street Name and Number *

3 Dunav Str.

P.O. Box

10

Postal Code

1000

CEDEX (France only)

City *

Sofia

Region/County

София (столица) (Sofia (stolitsa) ▾

Country *

Bulgaria ▾

Phones

Main Phone *

+359887012345

Fax

+359887012340

Secondary Phone

+359887012346

Internet Address

Internet web address / website

www.sciant-associates.bg

* Mandatory data

Close

Save Draft

Delete Draft

< Back

Next >

WELCOME

ORGANISATION

ADDRESS

CONTACT

PROGRAMME

SUBMIT

DONE

Contact data

During this step, you are prompted to provide official contact information for communication relating to your organisation during the validation process and as a future participant. The Validation Services will use this information to contact you (or the designated Contact Person) during the process of validation of your organisation data.

Enter contact information

Contact

Title

Position in the organisation

Department

Professional E-mail *

Gender * Male Female

Last Name *

First Name *

Address

Use the existing Legal Person's address?

Street Name and Number *

P.O. Box

Postal Code

CEDEX (France only)

City *

Close

Save Draft

Delete Draft

< Back

Next >

WELCOME

ORGANISATION

ADDRESS

CONTACT

PROGRAMME

SUBMIT

DONE

Programme-specific data

Thank you for completing the first step in registering your organisation.

Now you can either:

- finish your registration and receive the Participant Identification Code, or
- provide additional information relating to a Specific Programme: select a Specific Programme from the list on the right-hand side and follow the instructions in the submission form pages that will open for the specific programme (you will return to the current page when done).

Programme-Specific Information

You can finish the first step of the registration and get a PIC or you can come back later if you saved your draft.

[Finish your registration](#)

You can also continue your registration with filling in program specific information. After filling-in, you will return here and you can finish your registration.

Programme :

Research and Innovation (R&I) F

Select a Programme from the list:

[Research and Innovation \(R&I\) Programme](#)

Welcome **Ivan TERZIEV**, you can edit Sciant Associates Ltd. **949651826**

English(en) ▼

Messages Documents Organisation Legal Address Contact Person **LEAR** Legal Status Enterprise Data FP7 ICM Certification Data Balance Sheet IBBA

LEAR

Enter information about the LEAR of the organisation. The LEAR is responsible for maintaining the data of the organisation.

After LEAR nomination, the LEAR will be automatically invited and enabled to access the registered data on the Participant Portal.

To nominate a LEAR, please send the LEAR appointment form to the following email: REA-URF-VALIDATION@ec.europa.eu.

See details and access your LEAR appointment form from the [FAQ](#) section. § 3 Roles >>>The Legal Entity Appointed Representatives'(LEARs) role >>>How can I appoint a LEAR?

Title

Position in the organisation

Department

Professional E-mail *

Gender * Male Female

First Name *

Last Name *

Address

Use the existing Legal Person's address?

Street Name and Number *

P.O. Box

Postal Code

CEDEX (France only)

City *

Country * ▼

Region/County ▼

Phones

Use the existing Legal Person's

Research and Innovation (R&I) F ▼

[Update your data](#)

[Reset filter](#)

[Quit](#)

SME ASSESSMENT



Enterprise Data

Please enter your organisation's enterprise data based on the legal documents of the organisation.

More information can be found at [SME page](#) of the Participant Portal and in the [SME definition](#) page.

I declare my organisation as non SME effective as of

Perform an SME Self Assessment

- Based on the most recent self-assessment you submitted
- Perform a totally new self-assessment
- Resume Draft

SME self-assessment wizard

The objective of this questionnaire is to determine whether your organisation qualifies as a small and medium sized enterprise as defined in the EU Recommendation 2003/361/EC

Before starting the online questionnaire it is strongly recommended that you:

- Carefully read through both the SME recommendation and the SME user guide, available [here](#)
- Prepare the relevant financial documents of the last closed accounting period (Balance Sheet, Profit and Loss Accounts, Staff Headcount) of your organisation and any other organisation that might be directly or indirectly related to it.

Once you have completed the SME self-assessment wizard, a statement summarising the data and result of the SME assessment will be issued and transmitted to the relevant EC services.

Please note that the Commission reserves the right to perform ex-post checks on organisations declared as an 'SME' on the basis of this questionnaire. Your organisation might therefore be required in that case to submit the financial documents justifying the figures introduced in the questionnaire.

Once you have read and understood the SME Recommendation and collected the relevant financial documents, you will be ready to start the SME questionnaire

If you encounter any difficulty while going through the steps of the SME self-assessment, you can address your queries to REA-SME-SELF-ASSESSMENT@ec.europa.eu

The SME Self Assessment Wizards's User manual is available at this link [SME Self Assessment User Manual](#)

SCIANT ASSOCIATES LTD.

Is Sciant Associates Ltd. engaged in an economic activity?

Yes No

Enter data from the relevant accounting period

Would you like to use for this entity a Consolidated Account?

Yes No

Individual accounts

Date of closure for accounting period

26-01-2014

Staff Headcount

124

Currency in which the balance sheet is drafted

EUR

Annual turnover

45000

Annual balance sheet total

20000

Cancel

Validate

an SME?

Why?

qualify as an enterprise.

any entity engaged in an economic activity (i), irrespective of its legal

ed as an SME by this SME wizard.

to enter the financial data related to **Sciant Associates Ltd.** To be

I am ready to enter data for **Sciant**

Overview of ownership

Name	%	Type	Financial Data	Actions	S	P	O
▼ Sciant Associates Ltd.		MO	TO: 45,000.00 EUR BS: 20,000.00 EUR Employees: 124.00		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Sciant Associates Brazil	27.00 %	S	TO: 35,000.00 EUR BS: 9,450.00 EUR Employees: 230.00		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minor Shareholders	73.00 %	M			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Dorsett and Brickstone Co.	42.00 %	P	TO: 20,000.00 EUR BS: 8,400.00 EUR Employees: 53.00		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Drakebound Systems Ltd.	100.00 %	O	TO: 5,000.00 EUR BS: 2,500.00 EUR Employees: 8.00		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Thank you for having completed the online SME questionnaire.

Ready for the result of the SME self-assessment

[Why?](#)

Below you will find a summary of the data that you have entered. Please verify that the all data is correct before pressing the "submit" button as no changes will be possible after that. Once you submit the data, the SME wizard will calculate whether **test** qualifies as an SME according to the EC Recommendation 2003/361/EC and transmit the information to the relevant EC services.

- I confirm that all data has been entered in good faith and in respect of the EC guidelines.
- I have read and understood the explanations provided throughout the questionnaire and agree to submit the financial supporting documents should an ex post verification be performed on test.
- I have understood that the EU has the right to end my participation in a project and/or claim the funding back, should any of the data I have submitted be intentionally wrongful.

I have read and understood the information above and I am ready to enter data for test

Submit

Overview of ownership

Name	%	Type	Financial Data	Actions	S	P	O
▼ test		MO	TO: 65,000,000.00 EUR BS: 40,000,000.00 EUR Employees: 260.00		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Minor Shareholders	100.00 %	M			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
▼ Dorsett and Brickstone Co.	70.00 %	P	TO: 400,000.00 EUR BS: 25,000.00 EUR Employees: 53.00		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Minor Shareholders	58.00 %	M			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Sottomettere una proposta



<http://ec.europa.eu/research/participants/portal/>

The screenshot shows the top section of the website. At the top right, there are links for '(A-Z)', 'Sitemap', 'About this site', 'Contact', 'Legal Notice', 'Search', and a language dropdown menu set to 'English'. Below this is the European Commission logo and the text 'RESEARCH & INNOVATION Participant Portal'. A navigation bar contains links for 'HOME', 'FUNDING OPPORTUNITIES', 'HOW TO PARTICIPATE', 'EXPERTS', and 'SUPPORT'. A search box labeled 'Search PP' and buttons for 'LOGIN' and 'REGISTER' are also present.

Horizon 2020 Funding

Starting from 1/1/2014

On this site you can find and secure **funding** for research & innovation projects under the following EU programmes:

- **2014-2020** Horizon 2020 - research and innovation framework programme
- **2007-2013** 7th research framework programme (FP7) and Competitiveness & Innovation Programme (CIP)

Non-registered users

- search for funding
- read the H2020 Online Manual & download the legal documents
- check if an organisation is already registered
- contact our support services or check our FAQs

Registered users

- submit your proposal
- sign the grant
- manage your project throughout its lifecycle

WHAT'S NEW?

FUNDING OPPORTUNITIES

HOW TO PARTICIPATE

WORK AS AN EXPERT

MY PERSONAL AREA

INFORMATION AND SUPPORT



RESEARCH & INNOVATION

Participant Portal

European Commission > Research & Innovation > Participant Portal > Calls

HOME

FUNDING OPPORTUNITIES

HOW TO PARTICIPATE

EXPERTS

SUPPORT ▾

Search PP



LOGIN



REGISTER

Horizon 2020

Search Topics

Calls



Call Updates



Other EU Programmes 2014-2020

Research Fund for Coal & Steel

COSME

3rd Health Programme

Consumer Programme

FP7 & CIP Programmes 2007-2013

Calls



0

Results

Keyword Search:

Find a topic

SEARCH

If you don't find your topic, you can also use the **free text search**.

Status

- Open
- Closed
- Forthcoming

Sort by

- Title
- Call Id
- Publication Date
- Deadline Date

In addition, **see all the open calls** of Marie Skłodowska-Curie actions (MSCA) and European Research Council (ERC) grants for individual researchers of any nationality and research teams. The MSCA grants include opportunities for companies and SMEs. **The MSCA and ERC grants are not restricted to specific topics.**

Quick finder for topics linked to H2020 cross-cutting priorities:

[Cross-cutting Key-Enabling Technologies \(KETs\)](#)

[ERA-NET](#)

[Gender](#)

[Contractual Public-Private Partnerships \(cPPPs\)](#)

[International cooperation](#)

[SME Instrument](#)

[Social sciences and humanities](#)



Horizon 2020

Search Topics

Calls



Call Updates

Other EU Programmes
2014-2020

Research Fund for Coal & Steel

COSME

3rd Health Programme

Consumer Programme

FP7 & CIP Programmes
2007-2013

Calls



Call Updates



Other Funding Opportunities

Topics for the SME instrument

The dedicated SME instrument encourages for-profit SMEs to put forward their most innovative ideas with an EU dimension. The instrument aims to fill gaps in funding for high-risk innovation and close-to-market activities to give a strong boost to breakthrough innovation. It targets highly innovative SMEs with a strong ambition to develop, grow and internationalise. It covers the whole innovation cycle, the focus being on delivery of new products, services or processes on the market.

Only SMEs are eligible for funding, and can decide how best to organise a project or with whom to collaborate, including through subcontracting of tasks if they lack in-house capabilities. In order to boost market relevance and foster commercialisation of project results, also single SMEs can apply for support. [More...](#)

Topic: [SME Instrument:Space-SME-2014-1](#)

Specific challenge: To engage small and medium enterprises in space research and development,

Call title: [Horizon 2020 dedicated SME Instrument - Phase 1 2014](#)Status: **Open**Call identifier: [H2020-SMEINST-1-2014](#)

Deadline: 17-12-2014

Topic: [Open Disruptive Innovation Scheme \(implemented through the SME instrument\):ICT-37-2014-1](#)

Specific Challenge: The challenge is to provide support to a large set of early stage high

Call title: [Horizon 2020 dedicated SME Instrument - Phase 1 2014](#)Status: **Open**Call identifier: [H2020-SMEINST-1-2014](#)

Deadline: 17-12-2014

Topic: [Accelerating the uptake of nanotechnologies, advanced materials or advanced manufacturing and processing technologies by SMEs:NMP-25-2014-1](#)

Specific challenge: Research results should be taken up by industry, harvesting the hitherto

TOPICS AND SUBMISSION SERVICE

- ✓ ~~Space-SME-2014-1: SME Instrument~~
- ✓ **ICT-37-2014-1: Open Disruptive Innovation Scheme** (implemented through the SME instrument)
- ✓ NMP-25-2014-1: Accelerating the uptake of nanotechnologies, advanced materials or advanced manufacturing and processing technologies by SMEs
- ✓ PHC-12-2014-1: Clinical research for the validation of biomarkers and/or diagnostic medical devices
- ✓ SFS-08-2014-1: Resource-efficient eco-innovative food production and processing
- ✓ BG-12-2014-1: Supporting SMEs efforts for the development - deployment and market replication of innovative solutions for blue growth
- ✓ SIE-01-2014-1: Stimulating the innovation potential of SMEs for a low carbon energy system
- ✓ IT-1-2014-1: Small business innovation research for Transport
- ✓ SC5-20-2014-1: Boosting the potential of small businesses for eco-innovation and a sustainable supply of raw materials
- ✓ DRS-17-2014-1: Critical infrastructure protection topic 7: SME instrument topic: "Protection of Urban soft targets and urban critical infrastructures"
- ✓ BIOTEC-5a-2014-1: SME boosting biotechnology-based industrial processes driving competitiveness and sustainability



Horizon 2020

Search Topics

Calls



Call Updates



Other EU Programmes 2014-2020

Research Fund for Coal & Steel

COSME

3rd Health Programme

Consumer Programme

FP7 & CIP Programmes 2007-2013

Calls



Horizon 2020 dedicated SME Instrument - Phase 1 2014

H2020-SMEINST-1-2014

Sub call of: H2020-SMEInst-2014-2015

Publication date 11-12-2013

Deadline Date 17-12-2014 17:00:00 (Brussels local time)

Intermediate deadlines(s) 18-06-2014 17:00:00 (Brussels local time)
24-09-2014 17:00:00 (Brussels local time)

Total Call Budget €25,102,000

Main Pillar Industrial Leadership

Status **Open**

OJ reference OJ C361/9 of 11 December 2013

Topic: Open Disruptive Innovation Scheme (implemented through the SME instrument) **ICT-37-2014-1**

Topic Description

[Topic Conditions & Documents](#)

[Submission Service](#)

Specific Challenge: The challenge is to provide support to a large set of early stage high risk innovative SMEs in the ICT sector. Focus will be on SME proposing innovative ICT concept, product and service applying new sets of rules, values and models which ultimately disrupt existing markets.

The objective of the ODI is threefold:

- Nurture promising innovative and disruptive ideas;



L'Europa alla portata della vostra impresa.



PER SOTTOMETTERE UNA PROPOSTA

Horizon 2020

Search Topics

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COSME

3rd Health Programme

Consumer Programme

FP7 & CIP Programmes 2007-2013

Calls  

Horizon 2020 dedicated SME Instrument - Phase 1 2014

H2020-SMEINST-1-2014 Sub call of: H2020-SMEInst-2014-2015

Publication date	11-12-2013	Deadline Date	17-12-2014 17:00:00 (Brussels local time)
		Intermediate deadlines(s)	18-06-2014 17:00:00 (Brussels local time) 24-09-2014 17:00:00 (Brussels local time)
Total Call Budget	€25,102,000	Main Pillar	Industrial Leadership
Status	Open	OJ reference	OJ C361/9 of 11 December 2013
Topic:	Open Disruptive Innovation Scheme (implemented through the SME instrument)		ICT-37-2014-1

Topic Description [Topic Conditions & Documents](#) [Submission Service](#)

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Info

<http://ec.europa.eu/programmes/horizon2020/>

<http://ec.europa.eu/research/participants/portal/>

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